



ROAD DEVELOPMENT AGENCY



**MINISTRY OF COMMERCE TRADE AND
INDUSTRY**

NOTICE OF EARLY MARKET ENGAGEMENT

REHABILITATION OF THE SERENJE TO MPIKA ROAD PACKAGES 1 & 2 AND UPGRADE OF THE NAKONDE ONE-STOP BORDER POST LOT 2

COUNTRY: Zambia

PROJECT NAME: Transport Corridors for Economic Resilience (TRACER)

PROJECT ID: P180801

IDA GRANT NO: E2930 ZM

FINANCING: World Bank Group

PROJECT COMPONENTS: Road Infrastructure and Border Facility development

EVENT ARRANGEMENT: Hybrid (In person and Virtual)

CLIENTS: Road Development Agency and the Ministry of Commerce Trade and Industry

REF: INVITATION TO EARLY MARKET ENGAGEMENT

1. Purpose of Notice

This Early Market Engagement (EME) notice is issued to inform potential contractors, consultants, and suppliers of the upcoming procurement opportunities under the Transport Corridors for Economic Resilience Project (TRACER). The Road Development Agency (RDA) jointly with the Ministry of Commerce Trade and Industry, with support from the World Bank, intends to undertake the following:

- (i) Rehabilitation of the Serenje to Mpika Road a strategic link under the Kapiri Mposhi (Zambia) to Dar es Salaam (Tanzania) Corridor (Packages 1 and 2); and
- (ii) Upgrading of the Nakonde One Stop Border Post Infrastructure.

2. Objectives of the engagement

- (i) Inform the market of the upcoming procurement opportunities.
- (ii) Seek feedback on technical, logistical, and implementation aspects.
- (iii) Promote transparency and competition in line with World Bank Procurement Regulations.
- (iv) Identify potential interest from qualified firms and consortia

3. Under scope of upcoming procurements

a. Serenje to Mpika Road Project

| Package No. | Reference No. | Road Section | Scope | Cost Estimate |
|-------------|----------------------|--------------------------------------|---------------------|----------------|
| 1 | ZM-RDA-455353-CW-RFB | Serenje to Chito Primary Sch – 117km | Full rehabilitation | US\$75 million |
| 2 | ZM-RDA-455786-CW-RFB | Chito Primary Sch to Mpika – 117km | Full rehabilitation | US\$75 million |

b. Nakonde OSBP

| Project ID | Project Name | Lot | Scope | Cost Estimate |
|-----------------------|---|-----|---------------------------------|-------------------|
| ZM-MCTI-449441-CW-RFP | Re-development of the Nakonde One Stop Border Post (Passenger Terminal) | 2 | Full rehabilitation and upgrade | US\$ 19.6 million |

4. Timeline for the Procurement Process

The activities timeline for early market engagement and procurement process is given hereafter, where the procurement process is subjected to some amendments.

| Activity | Timeline |
|--|--------------------------------|
| Deadline for submission of interest to attend the EME | December 4, 2025 |
| EME workshop date | December 11, 2025, 9:30 AM CAT |
| Estimated Date for publication for bid invitation on client and WB website | December 15, 2025 |
| Deadline for bids submissions | February 13, 2026 |
| Anticipated award date | April 6, 2026 |
| Contract signing date | April 13, 2026 |

5. Format of Engagement

i. **Venue and Mode:** Hybrid format – sessions will be held physically at Pamodzi Hotel and virtually to ensure inclusive participation. The meeting link will be shared upon registration as indicated in section 4 (ii) below.

ii. Date: December 11, 2025, 9:30 am CAT

6. Shared Documents

Shared Documents for Early Market Engagement The documents shared for early market engagement which are listed below can be obtained from the following websites: www.rda.org.zm, and www.mcti.gov.zm or can be requested via the email addresses given below.

- Annex-1: Details of indicative upcoming procurement packages.
- Annex-2: Technical requirement
- Annex-3: Proposed evaluation criteria/weightings
- Annex-4: Contract Conditions

7. Participation Instructions

i. Eligibility:

The EME is a non-evaluative, pre-procurement consultation open to interested and eligible firms and consortia with demonstrated expertise and experience in road rehabilitation works and building redevelopment works.

ii. Registration:

Interested parties should register by sending an email to:

The Chief Procurement Manager

Road Development Agency

Email: ssimweleba@roads.gov.zm

Phone:

The Head of Procurement

Ministry of Commerce Trade and Industry

Email: Clement.Mukuka@mcti.gov.zm

Phone: +260979939852

The registration email should include:

- Company name, country of registration, and website
- Primary contact person(s) and email(s)
- Brief company profile highlighting relevant expertise
- Indication of interest (Package 1, Package 2, Package 3 or all the three)

- Preferred mode of participation (Physical or Virtual)

5. Confidentiality & Ethics

All information shared during this EME is preliminary and subject to change. Participants must adhere to the highest standards of integrity, avoid conflicts of interest, and refrain from offering gifts or inducements. All discussions are non-binding. The Road Development Agency and the Ministry of Commerce Trade and Industry looks forward to the participation of interested, eligible qualified firms as defined in the Procurement Regulations IPF.

Note: Participation in this EME is not a precondition for subsequent bidding, nor does it confer any competitive advantage or obligation. All future procurement will be conducted in accordance with the World Bank Procurement Regulations for Investment Project Financing (IPF) for Borrowers 5th Edition September 2023 edition ("Procurement Regulations).